

BDO Corporate Finance Healthcare

Analysis of The National Treatment Fund (NTPF) Agreed Private & Voluntary Nursing Home Fair Deal Rate (FDR) Change in June 2021

Introduction

Every month, the HSE releases an update on the prevailing FDR for private & voluntary nursing homes operating under the Fair Deal Scheme across the country. This is the maximum price per week agreed between the nursing home and the HSE under the nursing home support scheme, providing an insight into not only the highest and lowest rates being achieved but also into the changes occurring on a monthly basis for each individual private nursing home.

Nursing Homes under the FDR scheme allows for residents to pay only a portion of their cost of care and the remaining is paid by the HSE to the nursing home.

For the past number of years, our Healthcare team in Corporate Finance has analysed these changes, noting trends and patterns on a county-by-county basis and an all-country basis. We have now prepared this report to highlight the changes between March 2021 and June 2021, assisting operators and healthcare providers across the country.



BDO's Healthcare Team provides the following Corporate Finance Services:

- Development financing and restructuring
- Financial due diligence
- Rescue, recovery & turnaround
- Mergers & acquisitions
- NTPF negotiations

If you would like to seek advice on taking action from this report, BDO's Corporate Finance Healthcare team can assist you, contact us on (061) 464 822 or email:



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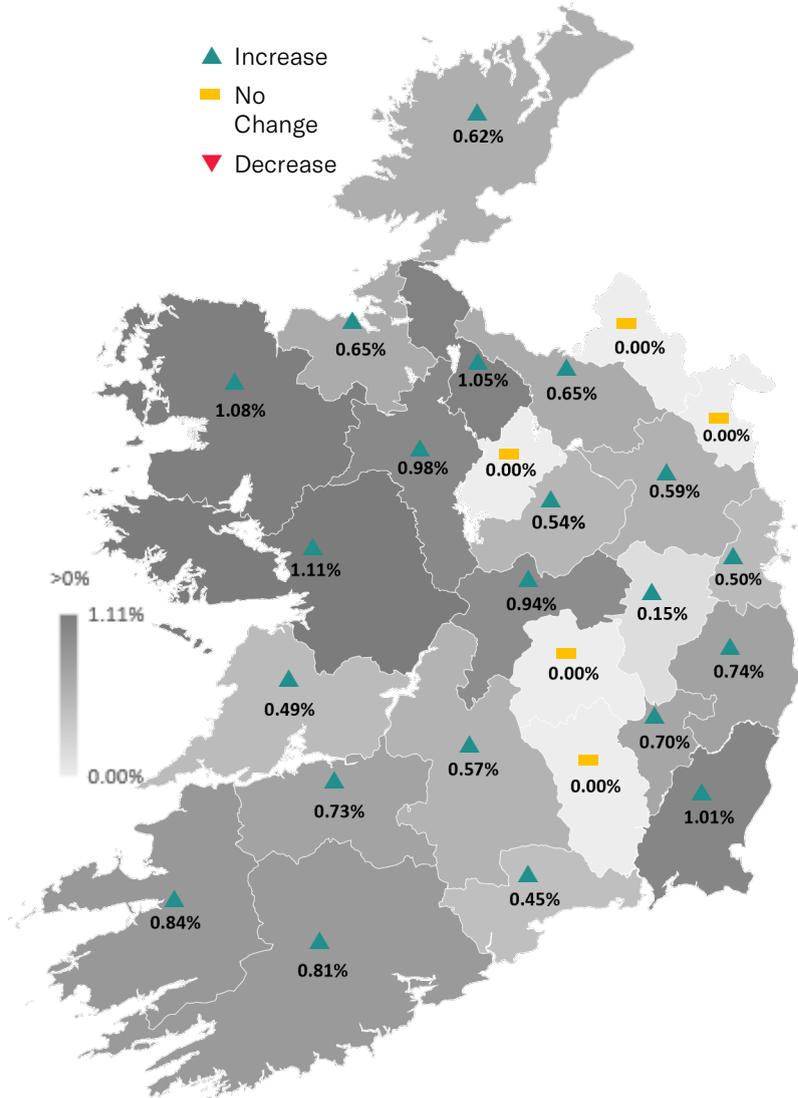


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NTPF Weekly Fair Deal Rates : Average Quarterly % Change (March/June)

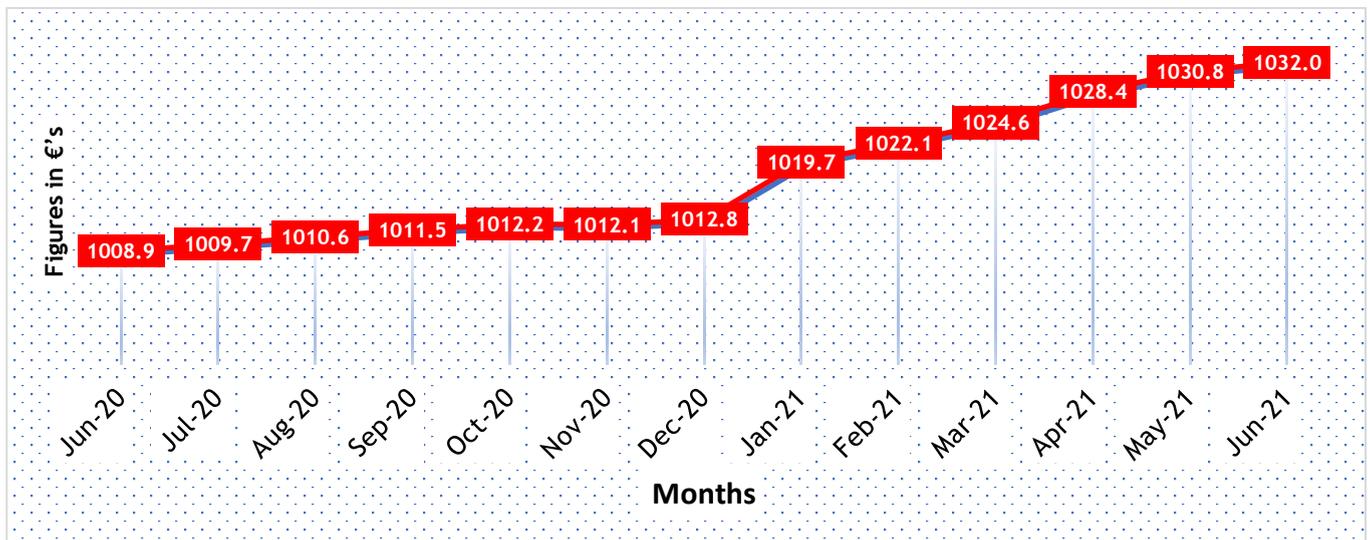


FDR comparison in March 2021 vs June 2021

This map shows the quarterly average % change in agreed NTPF Fair deal rates by county in June 2021 compared to the rates in March 2021 of voluntary and private nursing homes:

- The FDR changes are a result of successful negotiation between individual nursing homes and the NTPF to agree on a maximum price that the nursing home charges under the nursing home support scheme on a weekly basis.
- Country average weekly rate has increased by 0.72% from €1,024.6 in March 2021 to €1,032.0 in June 2021.
- 21 counties showed an increase in the weekly average NTPF rates in June compared to March with the highest rate increase of 1.11% in Galway, where the average rate increased from €927.67 to €937.97. The lowest recorded increase of 0.15% was in Kildare where the average weekly rate increased from €1,086.33 in March to €1,088.00 in June.
- 5 counties showed no change in average rates compared to March NTPF weekly rates.
- There were two additional nursing homes in Cork and Dublin which joined the scheme in this period and two homes closed in Kerry and Westmeath during this period.

Last 12 months country average weekly FDR increases for Private & Voluntary Nursing Homes in Ireland



NTPF Agreed Weekly Fair Deal Rates

County	Mar-21	Jun-21		% Change	Jun-20	No. of Nursing Homes Under the FDR Scheme			
						Mar-21	Jun-21	Change	
Carlow	950	957	↑	0.70%	928	6	6	→	-
Cavan	986	993	↑	0.65%	966	7	7	→	-
Clare	927	932	↑	0.49%	908	12	12	→	-
Cork	1,024	1,032	↑	0.81%	1,010	47	48	↑	1
Donegal	926	931	↑	0.62%	894	14	14	→	-
Dublin	1,210	1,216	↑	0.50%	1,196	88	89	↑	1
Galway	928	938	↑	1.11%	911	36	36	→	-
Kerry	928	935	↑	0.84%	909	18	17	↓	-1
Kildare	1,086	1,088	↑	0.15%	1,071	21	21	→	-
Kilkenny	983	983	→	0.00%	957	9	9	→	-
Laois	1,002	1,002	→	0.00%	980	4	4	→	-
Leitrim	950	960	↑	1.05%	930	2	2	→	-
Limerick	938	945	↑	0.73%	918	22	22	→	-
Longford	958	958	→	0.00%	938	3	3	→	-
Louth	1,037	1,037	→	0.00%	1,019	8	8	→	-
Mayo	934	944	↑	1.08%	917	18	18	→	-
Meath	1,045	1,051	↑	0.59%	1,032	18	18	→	-
Monaghan	996	996	→	0.00%	973	5	5	→	-
Offaly	954	963	↑	0.94%	918	5	5	→	-
Roscommon	928	937	↑	0.98%	905	11	11	→	-
Sligo	1,032	1,038	↑	0.65%	1,020	6	6	→	-
Tipperary	933	938	↑	0.57%	914	25	25	→	-
Waterford	991	995	↑	0.45%	971	9	9	→	-
Westmeath	929	934	↑	0.54%	907	10	9	↓	-1
Wexford	944	953	↑	1.01%	921	15	15	→	-
Wicklow	1,087	1,095	↑	0.74%	1,071	18	18	→	-
Country Average	1,025	1,032	↑	0.72%	1,009	437	437	→	-

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Source of Information
Health Service Executive(HSE) :
<https://www2.hse.ie/services/fair-deal-scheme/about-the-fair-deal-scheme.html>