

## BDO Corporate Finance Healthcare

### Analysis of The National Treatment Purchase Fund (NTPF) Agreed Private & Voluntary Nursing Home Fair Deal Rate (FDR) Changes in December 2021

#### Introduction

Every month, the HSE releases an update on the prevailing FDR for private and voluntary nursing homes operating under the Fair Deal Scheme across the country. This is the maximum price per week agreed between the nursing home and the HSE under the nursing home support scheme, providing an insight into not only the highest and lowest rates being achieved but also into the changes occurring on a monthly basis for each individual private and voluntary nursing home.

Nursing homes under the FDR scheme allows for residents to pay only a portion of their cost of care and the remaining is paid by the HSE to the nursing home.

For the past number of years, our Healthcare Team in Corporate Finance has analysed these changes, noting trends and patterns on a county-by-county basis and an all-country basis. We have now prepared this report to highlight the changes in the rates in the last quarter of 2021. We have also taken this opportunity to highlight changes in the rates between December 2020 and December 2021, assisting operators and healthcare providers across the country.



BDO's Healthcare Team provides the following Corporate Finance Services:

- Development financing and restructuring
- Financial due diligence
- Rescue, recovery & turnaround
- Mergers & acquisitions
- NTPF negotiations

If you would like to seek advice on taking action from this report, BDO's Corporate Finance Healthcare Team can assist you, contact us on (061) 464 822 or email:



**Brian McEnery**

Corporate Finance & Advisory Partner, Head of Healthcare  
[bmccenery@bdo.ie](mailto:bmccenery@bdo.ie)



**Brian Haugh**

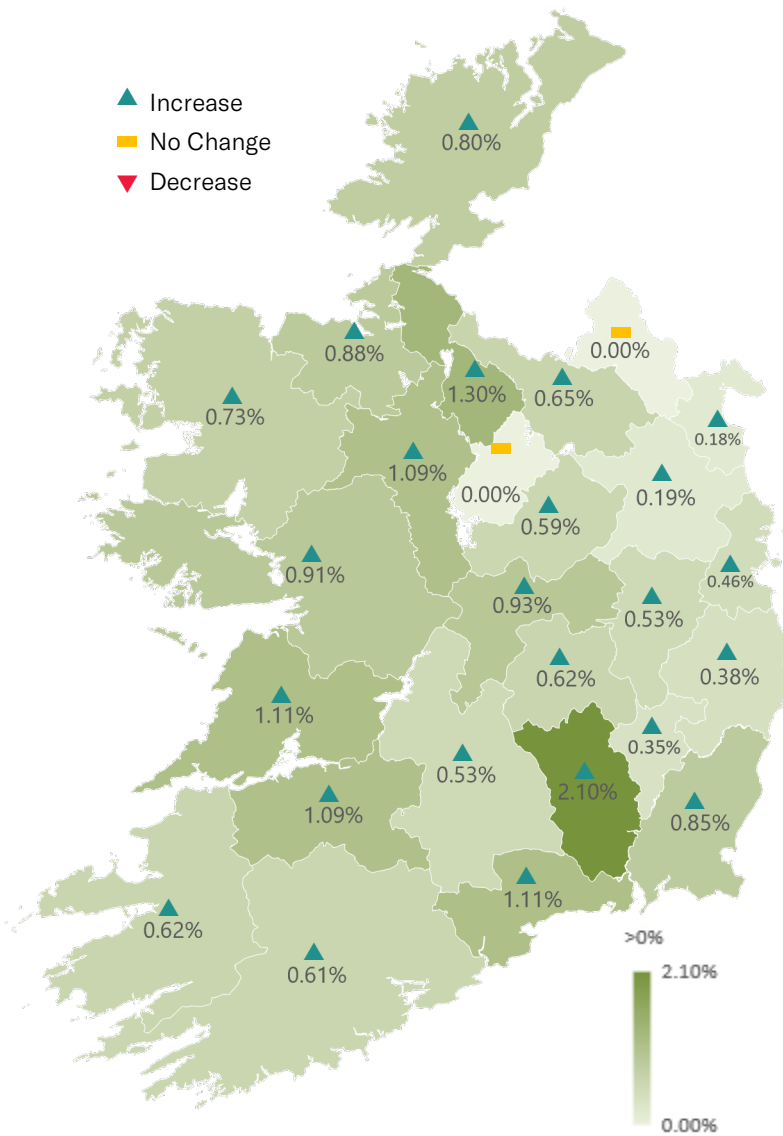
Head of BDO Valuation & Financial Modelling Centre  
[bhaugh@bdo.ie](mailto:bhaugh@bdo.ie)



**Shonagh Sheahan**

Senior Manager Corporate Finance, Banking & Recovery  
[ssheahan@bdo.ie](mailto:ssheahan@bdo.ie)

## NTPF Weekly Fair Deal Rates: Average Quarterly % Change in Sept. 2021/Dec. 2021

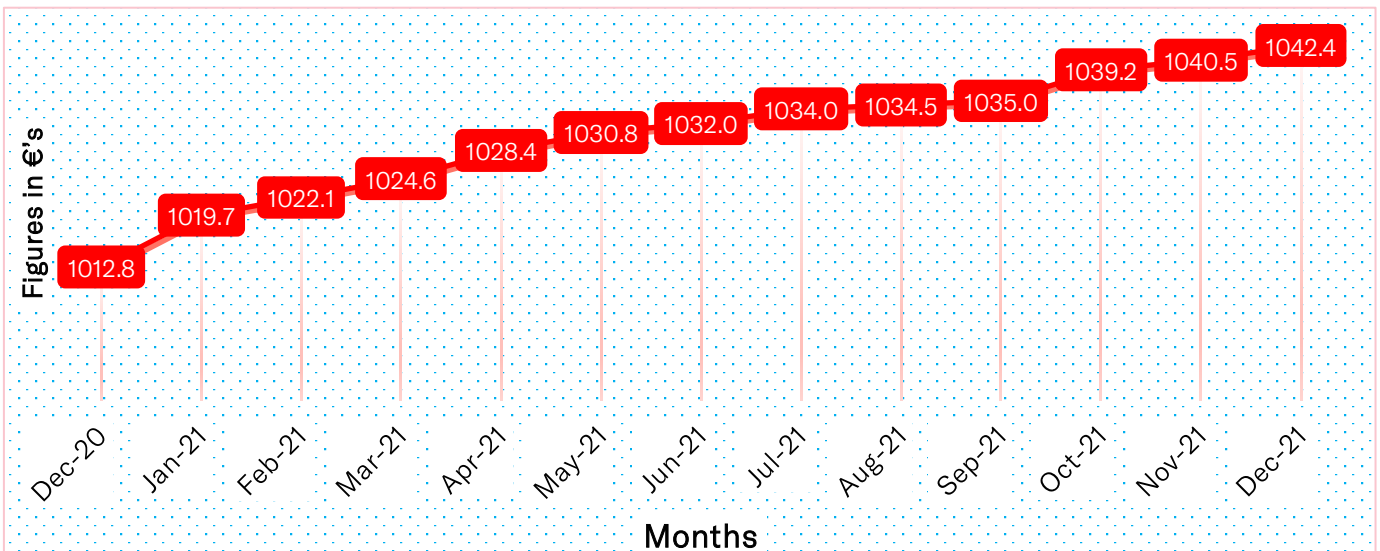


### FDR comparison in Sept. 2021 vs Dec. 2021

This map shows the quarterly average % change in agreed NTPF Fair Deal rates by county in December 2021 compared to the rates in September 2021 of voluntary and private nursing homes:

- The FDR changes are a result of successful negotiations between individual nursing homes and the NTPF to agree on a maximum price that the nursing home charges under the nursing home support scheme on a weekly basis.
- Country average weekly rate has increased by 0.71% from €1,035.05 in September 2021 to €1,042.42 in December 2021.
- 24 counties showed an increase in the weekly average NTPF rates in December compared to September with the highest rate increase of 2.10% in Kilkenny, where the average rate increased from €982.56 to €1,003.22. The lowest recorded increase of 0.18% was in Louth where the average weekly rate increased from €1,041.00 in September to €1,042.88 in December.
- 2 counties showed no change in average rates compared to September 2021 weekly FDR.
- There were three homes closed during this period. These homes were located in Galway, Roscommon and Wexford.

## Last 12 months country average weekly FDR increases for Private & Voluntary Nursing Homes in Ireland



## NTPF Agreed Weekly Fair Deal Rates

County	Sept-21	Dec-21		% Change	Dec-20	No. of Nursing Homes Under the FDR Scheme			
						Sept-21	Dec-21	Change	
Carlow	957	960	↑	0.35%	939	6	6	→	-
Cavan	993	999	↑	0.65%	981	7	7	→	-
Clare	935	945	↑	1.11%	910	12	12	→	-
Cork	1,034	1,040	↑	0.61%	1,015	48	48	→	-
Donegal	934	941	↑	0.80%	905	14	14	→	-
Dublin	1,218	1,223	↑	0.46%	1,201	90	90	→	-
Galway	943	951	↑	0.91%	916	36	35	↓	-1
Kerry	942	948	↑	0.62%	916	17	17	→	-
Kildare	1,091	1,097	↑	0.53%	1,075	21	21	→	-
Kilkenny	983	1,003	↑	2.10%	963	9	9	→	-
Laois	1,002	1,008	↑	0.62%	980	4	4	→	-
Leitrim	960	973	↑	1.30%	940	2	2	→	-
Limerick	950	960	↑	1.09%	925	22	22	→	-
Longford	965	965	→	0.00%	947	3	3	→	-
Louth	1,041	1,043	↑	0.18%	1,027	8	8	→	-
Mayo	948	955	↑	0.73%	921	18	18	→	-
Meath	1,055	1,057	↑	0.19%	1,035	18	18	→	-
Monaghan	1,000	1,000	→	0.00%	980	5	5	→	-
Offaly	963	972	↑	0.93%	925	5	5	→	-
Roscommon	937	947	↑	1.09%	910	11	10	↓	-1
Sligo	1,043	1,052	↑	0.88%	1,023	6	6	→	-
Tipperary	943	948	↑	0.53%	921	25	25	→	-
Waterford	997	1,008	↑	1.11%	980	9	9	→	-
Westmeath	937	943	↑	0.59%	916	9	9	→	-
Wexford	953	962	↑	0.85%	929	15	14	↓	-1
Wicklow	1,095	1,099	↑	0.38%	1,076	18	18	→	-
<b>Country Average</b>	<b>1,035</b>	<b>1,042</b>	<b>↑</b>	<b>0.71%</b>	<b>1,013</b>	<b>438</b>	<b>435</b>	<b>↓</b>	<b>-3</b>



**Contact us on:**

**061 464 822**

**or email:**

**Brian McEnergy at [bmcenery@bdo.ie](mailto:bmcenery@bdo.ie)**

**Brian Haugh at [bhaugh@bdo.ie](mailto:bhaugh@bdo.ie)**

**Shonagh Sheahan at [ssheahan@bdo.ie](mailto:ssheahan@bdo.ie)**

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Source of Information  
Health Service Executive(HSE) :  
<https://www2.hse.ie/services/fair-deal-scheme/about-the-fair-deal-scheme.html>