

BDO Corporate Finance Healthcare

Analysis of The National Treatment Purchase Fund (NTPF) Agreed Private & Voluntary Nursing Home Fair Deal Rate (FDR) Changes in June 2022.

Introduction

Every month, the HSE releases an update on the prevailing FDR for private and voluntary nursing homes operating under the Fair Deal Scheme across the country. This is the maximum price per week agreed between the nursing home and the HSE under the nursing home support scheme, providing an insight into not only the highest and lowest rates being achieved but also into the changes occurring on a monthly basis for each individual private and voluntary nursing home.

Nursing homes, under the FDR scheme allow for residents to pay only a portion of their cost of care and the remaining is paid by the HSE to the nursing home.

For the past number of years, our Healthcare Team in Corporate Finance has analysed these changes, noting trends and patterns on a county-by-county basis and an all-country basis. We have now prepared this report to highlight the changes in the rates between March 2022 and June 2022, assisting operators and healthcare providers across the country.

BDO's Healthcare Team provides the following Corporate Finance Services:

- Development financing and restructuring
- Financial due diligence
- Rescue, recovery & turnaround
- Mergers & acquisitions
- NTPF negotiations

If you would like to seek advice on taking action from this report, BDO's Corporate Finance Healthcare Team can assist you, contact us on (061) 464 822 or email:



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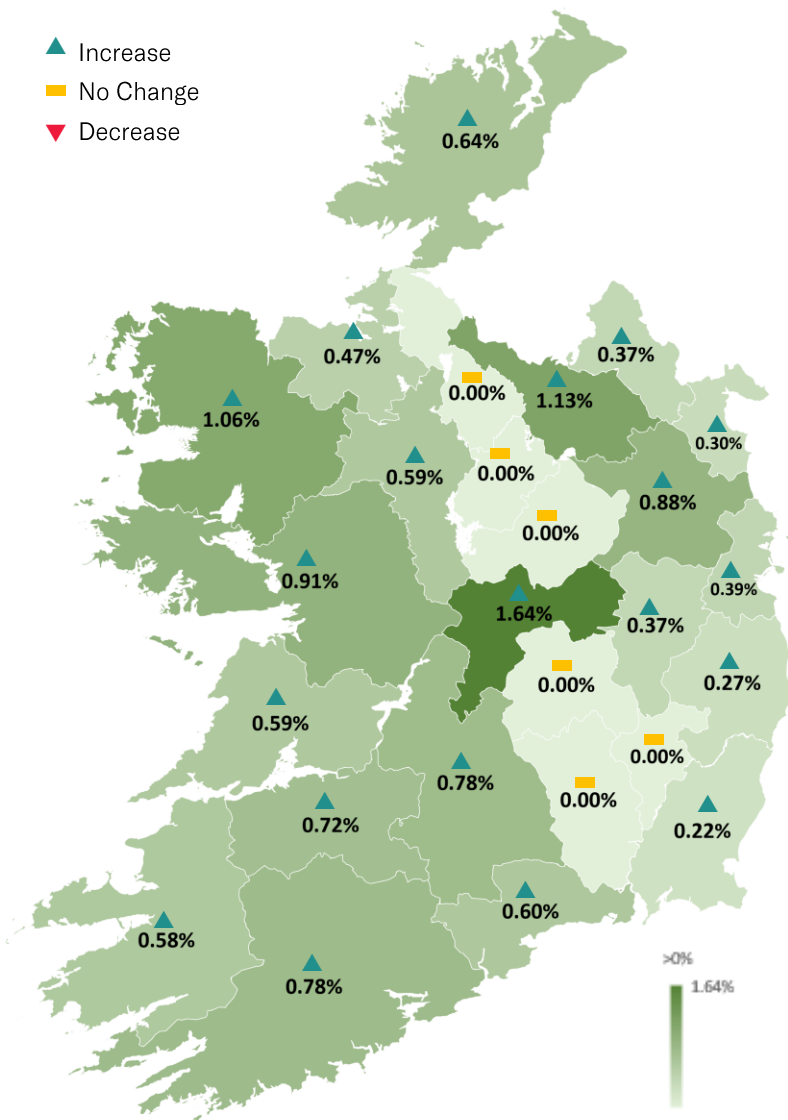


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NTPF Weekly Fair Deal Rates : Average Quarterly % Change (March 2022/June 2022)

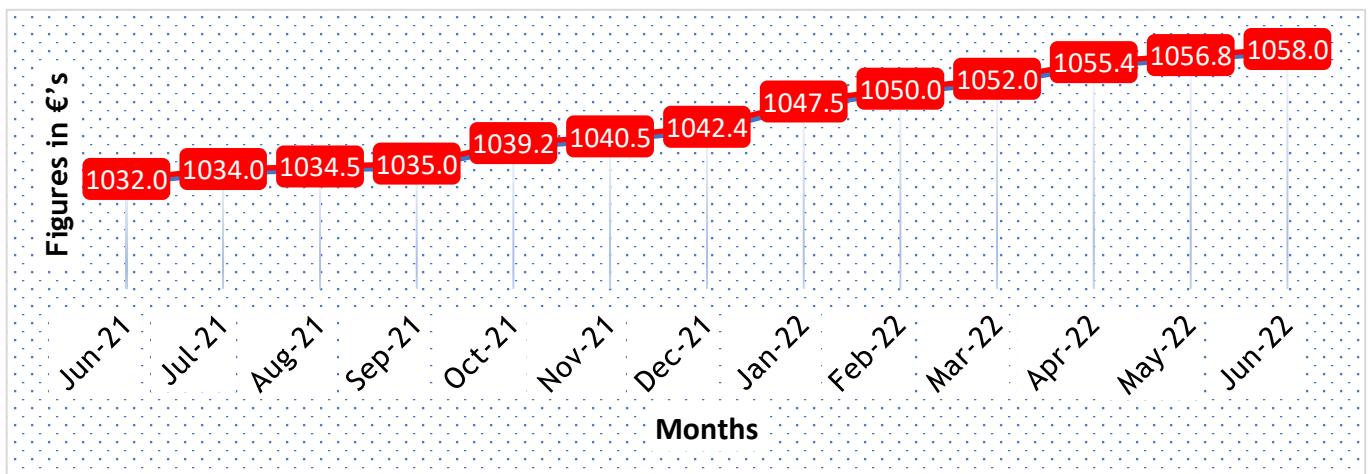


FDR comparison in March 2022 vs June 2022

This map shows the quarterly average % change in agreed NTPF Fair Deal rates by county in June 2022 compared to the rates in March 2022, of voluntary and private nursing homes:

- The FDR changes are a result of successful negotiations between individual nursing homes and the NTPF to agree on a maximum price that the nursing home charges under the nursing home support scheme on a weekly basis.
- The country average weekly rate has increased by .57% from €1,052.04 in March 2022 to €1,058.05 in June 2022.
- The majority of counties showed an increase in the weekly average NTPF rates in June compared to March with the highest rate increase of 1.64% in Offaly, where the average rate increased from €978 to €994. The lowest recorded increase of 0.22% was in Wexford where the average weekly rate increased from €977.93 in March to €980.07 in June.
- Six counties showed no change in average rates compared to March 2022 FDR weekly rates.
- Over the period, there was one less home on the scheme in Monaghan and one further home joined the scheme in Cork, therefore the same number of homes remain.

Last 12 months country average weekly FDR increases for Private & Voluntary Nursing Homes in Ireland



NTPF Agreed Weekly Fair Deal Rates*

County	Mar-22	Jun-22		% Change	Jun-21	No. of Nursing Homes Under the FDR Scheme			
						Mar-22	Jun-22	Change	
Carlow	981	981	→	0.00%	957	6	6	→	-
Cavan	1,007	1,019	↑	1.13%	993	7	7	→	-
Clare	958	963	↑	0.59%	932	12	12	→	-
Cork	1,048	1,056	↑	0.78%	1,032	48	49	↑	1
Donegal	953	959	↑	0.64%	931	14	14	→	-
Dublin	1,231	1,236	↑	0.39%	1,216	89	89	→	-
Galway	961	969	↑	0.91%	938	35	35	→	-
Kerry	959	964	↑	0.58%	935	17	17	→	-
Kildare	1,104	1,108	↑	0.37%	1,088	21	21	→	-
Kilkenny	1,007	1,007	→	0.00%	983	9	9	→	-
Laois	1,027	1,027	→	0.00%	1,002	4	4	→	-
Leitrim	983	983	→	0.00%	960	2	2	→	-
Limerick	971	978	↑	0.72%	945	22	22	→	-
Longford	979	979	→	0.00%	958	3	3	→	-
Louth	1,053	1,056	↑	0.30%	1,037	8	8	→	-
Mayo	967	977	↑	1.06%	944	18	18	→	-
Meath	1,066	1,075	↑	0.88%	1,051	18	18	→	-
Monaghan	1,022	1,026	↑	0.37%	996	5	4	↓	-1
Offaly	978	994	↑	1.64%	963	5	5	→	-
Roscommon	964	970	↑	0.59%	937	10	10	→	-
Sligo	1,063	1,068	↑	0.47%	1,038	6	6	→	-
Tipperary	960	967	↑	0.78%	938	25	25	→	-
Waterford	1,012	1,018	↑	0.60%	995	9	9	→	-
Westmeath	962	962	→	0.00%	934	9	9	→	-
Wexford	978	980	↑	0.22%	953	14	14	→	-
Wicklow	1,111	1,114	↑	0.27%	1,095	18	18	→	-
Country Average**	1,052.04	1,058.05	↑	0.57%	1,032	434	434	→	-

* Figures are rounded

** Country average includes all private & voluntary homes under Fair Deal Scheme

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Source of Information
Health Service Executive(HSE) :
<https://www2.hse.ie/services/fair-deal-scheme/about-the-fair-deal-scheme.html>