BDO Nursing Home Advisory

ADVISING THE IRISH NURSING HOME SECTOR



IN-DEPTH
SECTOR
KNOWLEDGE
AND
EXPERIENCE
DELIVERS ADDED
VALUE FOR
NURSING HOME
CLIENTS

With improvements in people's overall health and Irish people living longer, there is a significant challenge on the Irish Healthcare System to ensure that Ireland's ageing population are adequately cared for when this need arises.

BDO is one of Ireland's foremost advisory firms specialising in the provision of healthcare advisory services.

Our dedicated healthcare team is experienced in advising on financial, managerial and operational aspects of healthcare.

We assist our clients in the healthcare sector with particular emphasis on growing or developing their nursing home business.

- Evaluating the viability of a business idea or project
- Reviewing and assessing funding requirements
- Financial projections and sourcing of finance
- Assistance in negotiating a Fair Deal Rate with the NTPF
- Tax planning, restructuring and compliance reviews
- Succession and ownership transition options
- Exit strategies from tax based nursing home property investments
- Complying with annual financial reporting and compliance obligations

Combining this direct, specific industry experience with BDO's professional capabilities and expertise, we can deliver a strong offering for our clients.





PAT SHEEHAN Partner, Tax psheehan@bdo.ie + 353 61 414455



Brian McEnery Partner, Advisory bmcenery@bdo.ie + 353 61 414455



BDO Nursing Home Advisory Audit - Tax - Advisory

Key market issues our advisers see impacting on nursing home business performance



Demands on the fair deal scheme



Successive reductions in the health budget



HIQA



Wage pressure and effects on profit margins



Sector Consolidation



Scarcity of capital to fund projects



Competition from alternative providers of care



Availability of qualified staff



Ageing population



NTPF Negotiation

Our BDO nursing team provide specialist knowledge in the following services:

| Audit and compliance services | Tax planning services | Business plans |
|------------------------------------|---------------------------------------|---|
| Ownership and operating structures | Operational reviews | Business valuations |
| Due diligence | EIIS funding | Succession planning |
| Raising finance | Incorporations | Corporate and transactional tax advice |
| Restructuring | Working capital and financial reviews | Exit strategies from tax based nursing home investments |

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